



**THE CHALLENGE**

**Field Seymour Parkes (FSP)** is a full service Law Firm based in Reading.

FSP replaced their existing **Practice Management System** with a solution from Legal Software house, **Aderant**, to be rolled out over a 12-month period.

The Firm had previously been introduced to Econocom through another Legal supplier and were keen to benefit from the **tax savings** that leasing software and services offered.



**THE SOLUTION**

Econocom offered a **'Buy Now, Pay Later' solution** on to a Classic Lease for **software and services**, allowing FSP to:

- Benefit from cash flow savings
- Spread the costs of the project more **equitably** across the partnership.



**THE ECONOCOM TOUCH**

Econocom's pedigree in the legal sector and our relationships with key suppliers gave FSP confidence that we could not only **spread the cost of the projects**, but **smooth the invoicing process** from the multiple suppliers involved in this type of project.

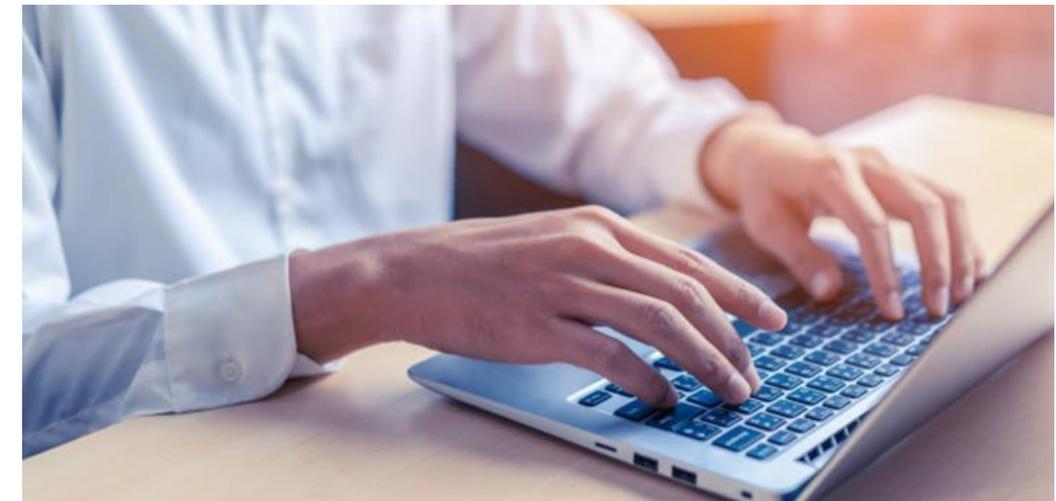


**ADDED VALUE:**

- Removal of cash flow spikes associated with large software projects
- Accelerated tax savings, through leasing technology, which benefitted the Limited Liability Partnership (LLP)
- Recent move from paper signature to e-signature

**Deployment of a new Practice Management System over 12 months**

**Accelerated cash flow and tax savings**



*Replacing our Practice Management System was a strategic decision, as was working with Econocom; to ensure the project went smoothly without impacting the Firm's business operations. Econocom's expertise in the legal sector and their relationships with key suppliers, made the whole project easy and worry-free.*

**Ian Smith – Finance Director – Field Seymour Parkes**